

TOEIC STUDY

Lesson 4

Reading

-single or multiple passages-

Questions 143-146 refer to the following announcement.

Australian Frontier Farms

Are you ^{143.} a job with adventure and excitement? Australian Frontier Farms is looking for enthusiastic people to work in the Australian wilderness setting up and running our cattle farms.

In particular, we need people with agricultural, building and engineering knowledge, but recent high school graduates are welcome. We have a diverse range of positions available for people with different ^{144.}. Whether you are hoping to find a career for life, or just a job to earn some money over the summer, this is an excellent opportunity.

Most major employers in urban areas hire people with years of experience, so getting that first job can be quite difficult. ^{145.}. More than half of our employees stay on after their ^{146.} contract is over.

Many others use the experience they gain with us to secure positions in town.

Visit AFF online at www.afrontierfarms.com.au for further information.

143.

(A) hunting

(B) addressing

(C) seeking

(D) exploring
144.

(A) associations

(B) institutions

(C) objectives

(D) vehicles
145.

(A) AFF gives qualified people opportunities to obtain experience.

(B) AFF is an employment agency helping such companies find qualified staff.

(C) AFF helps young people get certificates through schooling.

(D) AFF only employs people who have worked in the industry for more than five years.
146.

(A) initiation

(B) initially

(C) initiate

(D) initial

PART 7

Directions: In this part you will read a selection of texts, such as magazine and newspaper articles, e-mails, and instant messages. Each text or set of texts is followed by several questions. Select the best answer for each question and mark the letter (A), (B), (C), or (D) on your answer sheet.

Questions 147-148 refer to the following text message chain.

MANDY CHOI	10:50
I'm at the paper merchant. They're running a sale for today only. 35 percent off!	
MANDY CHOI	10:51
Do you want to stock up? We'd save a lot of money.	
JARRAD STALLARD	10:53
It'd be nice, but we don't have much room.	
MANDY CHOI	10:53
So, should I just pick up the agreed amount?	
JARRAD STALLARD	10:54
Hold on. I'll check with the manager.	
JARRAD STALLARD	10:59
She says, double the order. We'll find somewhere to put it all.	
MANDY CHOI	11:02
OK. I'll be back in an hour.	
JARRAD STALLARD	11:03
It'll take me that long to clear some space.	

147.

What does Ms. Choi suggest?

(A) Finding another supplier

(B) Taking advantage of an offer

(C) Obtaining an estimate

(D) Agreeing on delivery terms
148.

At 10:54, why does Mr. Stallard write, "Hold on"?

(A) He wants to check a stock level.

(B) He will make room to store some items.

(C) He needs time to discuss the matter.

(D) He disagrees with a suggestion.

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Questions 149-150 refer to the following ticket.

CINCINNATI SCIENCE CENTER

ADMIT ONE CHILD \$7 (Half Price)

The Laser Light Show and Solar Power exhibits are closed for cleaning and repairs respectively. As of June 19, the Wind Tunnel has been permanently retired.

The Science Center Web site has information about exhibit availability as well as news about upcoming attractions. www.cohsciencecenter.org

Mon.—Thurs.: 10:00 A.M.—7:00 P.M. **Fri.:** Closed **Sat.—Sun.:** 9:00 A.M.—8:00 P.M.

The Cincinnati Arts Building. 374 Hensley St. • Cincinnati OH 45201 • 632 555 2332

149. Why is the Solar Power exhibit closed?

- (A) It is being relocated.
- (B) It is being replaced.
- (C) It is being cleaned.
- (D) It is being fixed.

150. What is NOT indicated about the Cincinnati Science Center?

- (A) It has increased the number of attractions.
- (B) Updates are posted on the Web site.
- (C) Children are admitted at a lower price.
- (D) It has extended hours on the weekend.

Questions 151-152 refer to the following e-mail.

E-Mail Message	
From:	Rush Stollco
To:	All Printing Staff
Subject:	Adam O’Rihe
Date:	7 June
Dear All, A recent story in the news about the movie star Adam O’Rihe’s love of Amaze Comics has resulted in a massive boost to sales. He mentioned having seen a live action version of our comic, <i>Clever Joe</i>, on television as a child and said he started buying the comics shortly after. Orders for the original comics are coming in every day, and we’re going to have to triple our current printing volume. We realize that staff are already working extremely hard, meeting quite challenging production targets. So, we would like to avoid scheduling any additional overtime work. To that end, we have decided to hire additional staff. If you know of any suitable people who are looking for work, by all means have them contact Connie Tran in the human resources department. Rush Stollco	

151. What is a purpose of the e-mail?

- (A) To profile a businessperson
- (B) To announce a new publication
- (C) To explain a new procedure
- (D) To inform employees about a situation

152. How are staff members asked to help?

- (A) By giving job information to acquaintances
- (B) By promoting newly developed products
- (C) By finding more effective work practices
- (D) By working additional hours

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Questions 153-154 refer to the following document.

 High Fidelity Musical Instrument Repair 	
Order number: JH323 Customer: Rob Gordon Drop-off date: March 31 Contact details: Tel: (983) 555-8232 Estimated completion by: April 4	Instrument type: Guitar (Hornby Special) Repair requirements: Fix crack on back Job allocated to: Barry Judd
Notes: This instrument is an antique collector's item. The client accepts an additional charge of \$50 for insurance and secure storage. Proof of identity must be viewed at the time of pickup.	

153. According to the document, what happened on March 31?
- (A) A price reduction was granted.
(B) A guitar was damaged.
(C) An instrument was delivered for repair.
(D) A deadline for completion was reached.

154. What is indicated about Barry Judd?
- (A) He wrote the details on the document.
(B) He must show some identification.
(C) He is a representative of an insurance company.
(D) He will carry out the requested work.

Questions 155-157 refer to the following information.

Samberg Hamburgers Breaks
The breaks staff members of Samberg Hamburgers are entitled to depend on the number of hours worked and the worker's position within the company. — [1] — . Part-time cooks and kitchen hands working three hours or less are entitled to one 10-minute break. — [2] — . Those working for between five and seven hours are entitled to two breaks of 10 and 30 minutes, and people working more than seven hours are entitled to two 10-minute breaks and one 30-minute break. Please note that staff members are expected to remain on the premises during breaks unless a supervisor has granted special permission. — [3] — . Designated areas for breaks include the staff lounge and the garden area. When you are not on duty, please avoid the customer dining area or the store's front entrance. These rules have been created to maintain the store's image and to ensure staff get the maximum benefit from their breaks. — [4] — .

155. Where would the information most likely be found?
- (A) In a promotional pamphlet
(B) In an employee handbook
(C) In a job advertisement
(D) In an assembly guide
156. What is indicated about Samberg Hamburgers?
- (A) It has an outdoor space.
(B) It is open for lunch and dinner.
(C) Its maximum shift length is seven hours.
(D) Its supervisors are required to submit daily reports.

157. In which of the positions marked [1], [2], [3], and [4] does the following sentence best belong?
- "If you are permitted to leave, you should change out of your uniform and leave via the back entrance."
- (A) [1]
(B) [2]
(C) [3]
(D) [4]

Questions 158-160 refer to the following announcement.

Exciting New TV Game Show Needs Contestants

Nicklemark Media is about to start shooting its latest game show, "The Knockout." It is an amazing new concept that combines challenges of both physical ability and general knowledge to discover the most well-rounded contestant. It is this production company's most ambitious project to date.

We are accepting applications from people interested in appearing on the program. The winner receives a prize of 20 thousand dollars in cash.

People who have participated in game shows which were only televised outside Australia may apply. People who have appeared on previous Australian television game shows may apply unless they reached the final stage of a program broadcast in the last 12 months. No one who has ever held a position with Nicklemark Media will be considered under any circumstances.

158. What is the purpose of the announcement?

- (A) To hire filming crew
- (B) To publicize a trade show
- (C) To conduct a survey
- (D) To attract participants

159. What kind of business is Nicklemark Media?

- (A) An advertising agency
- (B) A video game publisher
- (C) A production company
- (D) A marketing firm

160. According to the announcement, who is not eligible to apply?

- (A) Finalists in foreign television game shows
- (B) People who have appeared on Australian television
- (C) People who applied to Nicklemark Media's shows in the last year
- (D) Former employees of Nicklemark Media

Questions 161-163 refer to the following form.

Twin Pines College Room Reservation Form

Requested by: Emmet Lloyd
Department name: Business Administration
Authorized by: Jennifer Parker
Application date: April 6
Reserved for: Student use

Room	Purpose	Date	Time
215	Presentation Planning Meeting	April 10	4:00 P.M. ~ 6:00 P.M.
345	Rehearsal for May 1 Event	April 29	1:00 P.M. ~ 3:00 P.M.
225	Presentation of Survey Findings	May 1	2:00 P.M. ~ 4:00 P.M.

- Rooms are available for approved use by students as well as part-time and full-time faculty members. However, it is necessary to receive approval from a department head before making a reservation.
- It is acceptable to change reservations or swap them with other groups after consulting facilities supervisor, Kelly Pappas.
- The only room with a projector is Room 225. We ask that you refrain from reserving that room unless you specifically need to use that piece of equipment.
- If there are any problems with the facilities, please contact Marty Stoltz, the college technician.

161. Where is the form most likely used?

- (A) At a convention center
- (B) At a department store
- (C) At a business association
- (D) At an educational institution

162. What should people do if they need to alter the reservation?

- (A) Pay a handling fee
- (B) Notify the facilities supervisor
- (C) Make a public announcement
- (D) Resubmit the application

163. What is suggested about the event on May 1?

- (A) It will require the use of a projector.
- (B) It has been rescheduled.
- (C) It will be attended by college officials.
- (D) It is associated with a charity.

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Questions 164-167 refer to the following online chat discussion.



[-] [X]

Nick Burns [4:30 P.M.]: Hi all. We need to come up with a new summer menu item for our West Coast outlet by Friday. What stage are the plans at now?

David West [4:31 P.M.]: We have a shortlist of four items. Narrowing them down is proving difficult.

Lana Toda [4:31 P.M.]: The ideas sound good, but the flavors aren't that popular with the focus groups.

Nick Burns [4:33 P.M.]: That really isn't so important. It will only be on sale for a few weeks. It is just meant to be an exciting item that makes people talk about us.

Kim Park [4:35 P.M.]: Yes, but we don't want negative publicity from any products that taste bad, right?

David West [4:37 P.M.]: A lot of people liked the lasagna combined with a taco idea. It scored very high on taste.

Nick Burns [4:40 P.M.]: That sounds good. But it isn't exciting. We need a really surprising combination.

Lana Toda [4:44 P.M.]: In that case, the idea the diners we interviewed found most entertaining was called an ice-cream pie cake.

Nick Burns [4:45 P.M.]: Wow. What's that?

Kim Park [4:46 P.M.]: It's a dessert. It's a pie baked inside a cake that is covered in ice-cream. It is really hard to eat.

Nick Burns [4:49 P.M.]: Sounds perfect! People will talk about it all the more. Make sure you send me a plan before the deadline. We need to get started on a campaign.

↑
↓

164. Where most likely will the new product be sold?

- (A) On a flight
- (B) At a bakery
- (C) At a supermarket
- (D) At a restaurant

165. At 4:31 P.M., what does Mr. West mean when he writes, "Narrowing them down is proving difficult"?

- (A) They still need to choose one item from a selection.
- (B) Some of the products are too wide for the shelves.
- (C) There are too many ideas to consider all of them.
- (D) It is hard to make clients reach a decision.

166. What does Ms. Park express concern about?

- (A) Missing a deadline
- (B) Exceeding a project's budget
- (C) Maintaining the company's reputation
- (D) Achieving a sales target

167. According to Mr. Burns, what is the most important consideration?

- (A) Finding an entertaining campaign slogan
- (B) Inspiring conversations about the company's products
- (C) Replacing the products' ingredients with healthier alternatives
- (D) Reducing the cost of less profitable items

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Questions 168-171 refer to the following Web site.

Nileways Online Shopping

CUSTOMER SERVICE

SHOP

MY ACCOUNT

Nileways Online Shopping accepts that buying online has inherent risks that traditional stores do not. While we work tirelessly to ensure our product descriptions are meticulous and complete, we acknowledge that it is difficult to choose items you cannot see or touch directly.

— [1] — . For this reason, we have a special returns policy. Perhaps the size isn't quite right. The materials aren't of the quality you had hoped. — [2] — . It doesn't have all the functions you expected. Nileways will accept any of these reasons as a valid cause for return within 21 days of purchase.

On the other hand, a more standard returns policy is applied when traditional reasons are cited. Products can start to malfunction soon after they are used.

— [3] — . Sometimes a product's defects are obvious as soon as it is unboxed. These kinds of issues are covered for a full 90 days, as is the case with most conventional stores. — [4] — .

Note: Manufacturer's warranties may be longer than our return period, and customers experiencing problems should contact the manufacturer directly after 90 days has passed.

168. What is implied about Nileways Online Shopping?
- (A) It chooses stock according to strict guidelines.
 - (B) It offers discounts to certain members.
 - (C) It has different returns policies.
 - (D) It is operated by a manufacturing company.
169. What is mentioned as being available on the Web site?
- (A) Anonymous customer reviews
 - (B) Online repair request forms
 - (C) Useful tips for maintenance
 - (D) Detailed product information

170. What is NOT mentioned as a reason to return an item?
- (A) It does not function properly.
 - (B) It is an unwanted gift.
 - (C) It has obvious faults.
 - (D) It is the wrong size.
171. In which of the positions marked [1], [2], [3], and [4] does the following sentence best belong?

"The color is different from its appearance on the screen."

- (A) [1]
- (B) [2]
- (C) [3]
- (D) [4]

Questions 172-175 refer to the following article.

Pharmaceutical Company Recognized at Panaji Hospital

Indian pharmaceutical giant, Grotech has been presented with a humanitarian award this week. It provided a substantial contribution to local non-profit organization, Bonuok Foundation, enabling them to build a much-needed hospital in the town of Panaji. To ensure it lives up to the expectations of its contributors, a committee made up of local leaders in social welfare has been entrusted with the management of the hospital.

Ms. Niharika Dada, the founder of Bonuok Foundation, spoke in praise of Grotech at the opening ceremony of the new facility,

where she described company director, Rakesh Bhandari, as a true humanitarian.

Grotech was established by renowned French physician, Gernot Gabrielle. He and his employees worked with researchers at Pranav University in Kerala to create affordable medications for local communities. It is now one of Asia's largest pharmaceutical manufacturers with branches in five countries, including Thailand and Vietnam. In his acceptance speech, Mr. Bhandari spoke of his intention to add China to the list of countries it provides affordable medication.

172. Why did Grotech win an award?
- (A) It supported a local community.
 - (B) It provided affordable medication.
 - (C) It helped fund a university.
 - (D) It had the highest sales of the year.
173. Where did Ms. Dada make a speech?
- (A) At a company headquarters
 - (B) At a government building
 - (C) At a hospital
 - (D) At a university
174. What is indicated about Grotech?
- (A) It collaborated with a university.
 - (B) It will merge with Bonuok Foundation.
 - (C) It administers a hospital.
 - (D) It is based in France.
175. Where will Grotech soon offer its products?
- (A) In Thailand
 - (B) In Vietnam
 - (C) In India
 - (D) In China

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Questions 176-180 refer to the following e-mails.

E-Mail Message

To: Helen Lippiatt <hlippiatt@brightoncc.com>
 From: Grant Provera <gprovera@brightoncc.com>
 Date: May 12
 Subject: Budget
 Attachment: lightnsturdy; layout

Helen,

I was happy to hear that there was a little money left over in the community center budget this year. I would like to make a suggestion regarding these funds. I believe we could use a covered patio area outdoors, and the underutilized courtyard between our East Wing and the staff lounge would make a perfect location.

The benefits of such an area would be:

1. Employees will be happier if they can spend break time outdoors even in the summer months when it is usually too hot and sunny.
2. The roof will protect the staff lounge and the first floor of East Wing from direct sunlight helping reduce air conditioning costs.
3. The area will be easier to clean.
4. There will be much needed extra storage for gardening tools.

I have provided two attachments. The first is an image from Lightnsturdy, one of the leading roofing manufacturers, showing how attractive the structure could look. The second is a layout of the courtyard showing some of the ideas I had for an entertainment area as well as storage and lighting.

I hope to hear back from you on this.

Grant

To: Grant Provera <gprovera@brightoncc.com>
 From: Helen Lippiatt <hlippiatt@brightoncc.com>
 Date: May 13
 Subject: RE: Budget

Hi Grant,

Thanks for your insightful idea. I've been thinking about what to do about the budget, too. Upper management will likely take your proposal very seriously, but I suspect that the budget surplus might not cover the entire job. Have you contacted any companies about providing an estimate on this work yet? Your arguments are mostly convincing but your fourth point is unlikely to influence a decision because the center has recently spent money addressing that issue.

The photograph from the manufacturer certainly does look impressive. However, for some reason, I am unable to view the other image. Would you mind resending it?

Helen

176. What is the purpose of the first e-mail?
- (A) To request further details of a plan
 - (B) To apologize for overspending
 - (C) To suggest an improvement to the facilities
 - (D) To remark on the scheduling of events
177. What does Mr. Provera say about the budget?
- (A) There is a small surplus.
 - (B) It will be shared with another institution.
 - (C) There is an accounting error.
 - (D) It was adjusted for additional costs.
178. What is NOT a potential benefit of Mr. Provera's idea?
- (A) Improved employee satisfaction
 - (B) Easier account keeping
 - (C) A reduction in energy costs
 - (D) A cleaner work environment

179. What issue has the community center already spent money on?
- (A) Renovating the building
 - (B) Attracting visitors to events
 - (C) Providing storage space
 - (D) Expanding the cafeteria
180. What does Ms. Lippiatt ask Mr. Provera to do?
- (A) Invite a guest
 - (B) Send a floor plan
 - (C) Recalculate a budget
 - (D) Wait until next year

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Questions 181-185 refer to the following online posting and e-mail.

TIM LINTON — PROOFREADING & EDITING SERVICE

Posted: June 9

I am working as a freelance publishing agent, proofreader and editor. My specialties are educational books and scientific papers. I have experience as a proofreader and editor at major publishing houses, including Camellia Books and Longbottom Education.

I have a degree in education from Gunstone University of Science and a postgraduate degree in literature from Halliwell University in Nova Scotia. My previous work includes Camellia Books' *Basic Physics for High School Students*, for which the publisher received an award, and Longbottom Education's *Environmental Issues*. Please feel free to contact either of those publishers for a reference.

I offer an excellent service at competitive rates. Interested writers may contact me directly at tlinton@gfpars.com.

To: Tim Linton <tlinton@gfpars.com>
From: Lauren Chang <lchang@camelliabooks.com>
Date: June 16
Subject: Long time no see!

Dear Tim,

I received a call from May Merriweather, who wanted to check your credentials after viewing your online posting. She informed me that you were now freelancing. Obviously, I highly recommended you as a proofreader for the textbook she is working on.

Everyone at Camellia Books has fond memories of you, and we were very sorry when you made the move back to Seattle, although I am sure you are enjoying being closer to your family. Since you resigned, we have started using freelance editors more often, and we would like to have you on our list of potential collaborators.

I would appreciate it if you could get back to me and let me know whether or not it is OK to contact you with work in the future.

Sincerely,

Lauren Chang
Chief Editor – Camellia Books

181. What does Mr. Linton most likely want to do?

- (A) Get assistance with a project
- (B) Collaborate with a writer
- (C) Learn about the publishing industry
- (D) Fill a position at his company

182. In the online posting, the word “rates” in paragraph 3, line 1, is closest in meaning to

- (A) speeds
- (B) volumes
- (C) proportions
- (D) prices

183. What is NOT mentioned about Mr. Linton?

- (A) He has worked as a sales representative.
- (B) He was employed by Longbottom Education.
- (C) He holds degrees from two institutions.
- (D) He lives in Seattle.

184. What is Ms. Merriweather interested in doing?

- (A) Teaching writing skill
- (B) Getting a price reduction
- (C) Applying for a position
- (D) Finding a reliable proofreader

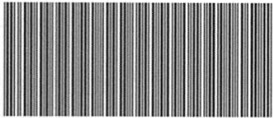
185. Why did Ms. Chang get in contact with Mr. Linton?

- (A) To comment on his online posting
- (B) To announce his nomination for an award
- (C) To discuss registering him for freelance work
- (D) To notify him of an error in one of his books

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Questions 186-190 refer to the following baggage tag and e-mails.

COMPASS AIR 



BAGGAGE TAG
Baggage ID: GHS812893
NOTICE: If your baggage is lost, you will receive a maximum daily allowance of \$50 per item until it is found, or until a total payout of \$1,750 per item is reached. If you experience any difficulties during your trip with Compass Air, please contact the support service using the Web site at www.compassair.com.

Flight #: CP734
Departing from: SEATTLE / US
Landing in: VIENNA / AT

To: Toby Smith <tsmith@compassair.com>
From: Wendy Lee <wlee@lionway.com>
Date: September 3
Subject: RE: Your baggage

Dear Mr. Smith,

Thank you for your e-mail regarding my lost baggage. It has been two weeks since I came to Austria, and I had given up hope of getting my belongings back. I will be in Linz, Austria for a few more months and have already replaced most of the things that were lost. If I pay for shipping, would you have my luggage delivered from Seattle Airport to my hometown of Aberdeen? I am sure you still have my address details in your system.

Regards,

Wendy Lee

186. According to the baggage tag, how are passengers instructed to contact Compass Air?
- (A) By going to the boarding gate
(B) By calling the help desk
(C) By visiting a Web site
(D) By sending an e-mail
187. Why has Mr. Smith written to Ms. Lee?
- (A) To notify her of a cheaper alternative
(B) To request that she confirm the details of her reservation
(C) To apologize for canceling her flight
(D) To inform her that her baggage has been located
188. What is suggested about Ms. Lee?
- (A) She is a regular passenger on Compass Air.
(B) She is missing multiple pieces of luggage.
(C) She is employed at an Austrian company.
(D) She has lost her baggage claim coupon.
189. What does Ms. Lee indicate that she has done?
- (A) Returned to her home
(B) Purchased substitute items
(C) Attended a job interview
(D) Checked her financial records
190. What is implied about Compass Air?
- (A) It does not provide flights to Aberdeen.
(B) It has different conditions for discount tickets.
(C) It is primarily a domestic airline.
(D) It has its headquarters in Seattle.

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To: Wendy Lee <wlee@lionway.com>
From: Toby Smith <tsmith@compassair.com>
Date: September 3
Subject: Your baggage

Dear Ms. Lee,

I am happy to inform you that we have found your luggage (Baggage ID: GHS812893). It seems that the ground staff in Glen Ridge mislabeled it, and it was sent to Australia rather than your destination, Austria. We have calculated that you will have been without your luggage for a total of 20 days and have made a payment of \$2,000 to your bank account in accordance with the notice on your baggage tag, and the confirmation e-mail you received immediately after booking your ticket.

Please let me know where you would like to have your bags sent. However, you should keep in mind that we are limited to destinations that Compass Air flies to.

Sincerely,

Toby Smith
Customer Service Representative—Compass Air

Questions 191-195 refer to the following letter, schedule, and weather forecast.

Strathpine Center for Musical Excellence
February 6

Ms. Vi Moore
7832 Yeardley Road
Helensvale, New South Wales 2034

Dear Ms. Moore,

It was my great pleasure to meet you at the opening ceremony of the Strathpine Center for Musical Excellence (SCME) in January. While it is still early days, I am happy to announce that things are going smoothly. I had intended to hold a special dinner party to show our appreciation to the generous sponsors such as you. Unfortunately, the construction delays deprived us of the time to prepare such an event, and we scarcely even managed to have the center ready for visitors on the first day.

The time has come to demonstrate our gratitude, so I am writing to invite you to an evening of music and fine dining at the center. I am sure our members will put on such an excellent performance that you will consider it well worth the wait. I understand that you will be out of the country from February 22 to 26, but please keep in mind that you are welcome at all SCME events, information about which is published on the Web site.

You can respond by returning the enclosed card by February 20. You are encouraged to bring one other guest with you, but please mention whether or not you will do so by marking the appropriate box on the card. Thank you once again for your generous donation and we hope that you will continue to provide financial support for the center.

Sincerely,
Ren Bacon

www.strathpinecfme.com/os		
Strathpine Center for Musical Excellence — Online Schedule		
February (Week-Four)		
Please check the details of each event by clicking the name of the event as only some are open to the general public. Others may have an admission fee, or be by invitation only.		
Event	Date	Venue
Morning Outdoor Violin Recital	February 24	Courtyard
Marching Band Demonstration	February 25	Lake Road
Hobson Philharmonic Orchestra Recital	February 25	Main Hall
Lecture by Composer Dewey Finn	February 26	Main Hall
Closed to public	February 27	All areas
Contributor Appreciation Dinner	February 28	Main Hall
*Outdoor events may be subject to rescheduling depending on weather conditions.		

Hobson Creek Standard				
Weather Forecast for the Week of February 24 — February 28				
February 24	February 25	February 26	February 27	February 28
Sunny with clouds in the afternoon. High 12°C	Cold; rain all day. High 5°C	Cloudy with sun in the afternoon. High 11°C	Mostly sunny. High 13°C	Cloudy, possible showers. High 9°C

191. What is one purpose of the letter?
(A) To advertise a new service
(B) To recommend a course
(C) To show appreciation
(D) To congratulate a winner
192. What is indicated about SCME?
(A) It collaborates with a college.
(B) It sells musical instruments.
(C) It is hiring new staff.
(D) It is in its first year.
193. What is Ms. Moore NOT asked to do?
(A) Make a donation
(B) Deliver a speech
(C) Respond to an invitation
(D) Bring a guest
194. When will Ms. Moore most likely visit SCME?
(A) On February 25
(B) On February 26
(C) On February 27
(D) On February 28
195. What event will most likely be postponed?
(A) Marching Band Demonstration
(B) Hobson Philharmonic Orchestra Recital
(C) Lecture by Composer Dewey Finn
(D) Morning Outdoor Violin Recital

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Questions 196-200 refer to the following itinerary and e-mails.

Travel Itinerary for Mr. Kaishu Miyazaki			
Date/Time		Flight	
May 4 9:45 P.M.	Depart LA International Airport (Los Angeles)	DA8342	
May 6 7:45 A.M.	Arrive Christchurch International Airport (Christchurch)		
May 8 7:30 P.M.	Depart Christchurch International Airport (Christchurch)	DA8343	
May 8 10:45 A.M.	Arrive LA International Airport (Los Angeles)		
Travel package for: 1 Adult \$5,598.00		Taxes and fees: \$146.00	Total: \$ 5,744.00
Hotel Details: You have a reservation for May 6 and 7 at: Windom Towers Hotel 142 Gloucester St, Christchurch Central, Christchurch 8011, New Zealand TEL:+64 3-555 3888 A driver will be waiting for you as you exit airport customs to transfer you to Windom Towers Hotel. Bridgepoint Rentals will deliver a rental car to your accommodation by 10 A.M. on the day of your arrival. Note: Devine Airlines has a luggage allowance of 25 kilograms. \$20 will be charged for every kilogram of luggage you have in excess.			

To: Kaishu Miyazaki <kmiyazaki@stantonmedical.com>
From: Dale Adams <dadams@stantonmedical.com>
Date: April 7
Subject: Your trip

Kaishu,

I have just received an e-mail from a company called Vandelay Medical Supplies. I will forward that e-mail to you separately. I would like you to meet with their general manager, Rayleen Huttenmeister at their headquarters, during your trip. She is considering May 9. Please make the necessary changes to your schedule so that you will be able to talk with her. This additional meeting will require you to take an extra set of product samples. I have calculated the total weight of samples to be 27 kilograms, so you will surely need an additional suitcase. It is a very promising opportunity. There is a good chance that they will become one of our major clients in Oceania, so I hope you don't mind carrying the extra ten kilograms.

Regards,

Dale Adams
CEO — Stanton Medical

To: Dale Adams <dadams@stantonmedical.com>
From: Kaishu Miyazaki <kmiyazaki@stantonmedical.com>
Date: April 8
Subject: RE: Your trip

Mr. Adams,

Thanks for the e-mail. I found that I am going to be charged an additional 20 percent if I change my flights after April 9. When I spoke to Ms. Huttenmeister, she apologized that she would be unavailable on the date she mentioned to you. She said that she would probably have time on the following days. I can use my membership points with the Windom Hotel chain to avoid charges for a few additional nights. So, today I will ask the travel agent to extend my stay there until May 12, just in case.

Regards,

Kaishu Miyazaki

196. According to the itinerary, where can Mr. Miyazaki obtain his rental vehicle?

(A) At Windom Towers Hotel
(B) At Christchurch International Airport
(C) At Bridgepoint Rentals
(D) At Vandelay Medical Supplies
197. Why will an additional fee be charged?

(A) To hire a driver for the return trip
(B) To change a flight reservation
(C) To carry extra luggage
(D) To upgrade a meal voucher
198. In the first e-mail, the word "promising" in paragraph 1, line 6, is closest in meaning to

(A) assuring
(B) guaranteed
(C) hopeful
(D) unique
199. What is suggested about Vandelay Medical Supplies?

(A) It specializes in Stanton Medical products.
(B) It is based in New Zealand.
(C) It has acquired a government contract.
(D) It is closed for a week in May.
200. What is indicated about May 9?

(A) A set of product samples will be shipped.
(B) Mr. Miyazaki's membership points will expire.
(C) A client will return from holidays.
(D) Ms. Huttenmeister will be busy.

Stop! This is the end of the test. If you finish before time is called, you may go back to Parts 5, 6, 7 and check your work.